

Date: September 02, 2024

**To,**  
Listing Department  
**The National Stock Exchange of India Limited,**  
Exchange Plaza, Bandra Kurla Complex,  
Bandra East, Mumbai – 400051

Corporate Relationship Department  
**BSE Limited,**  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai - 400 001

BSE Scrip Code- **543517**

NSE Symbol – **HARIOMPIPE**

Dear Sir/Madam,

**Sub: Newspaper Advertisement – Disclosure under Regulation 30 and 47 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.**

Pursuant to Regulation 30 and Regulation 47 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the copies of Newspaper Advertisements published in the Business Line (English Newspaper) and Surya (Telugu Newspaper) on September 01, 2024, regarding the Notice of 17<sup>th</sup> Annual General Meeting, Record Date, Cut-Off Date and remote e-Voting information.

The aforesaid information is also being hosted on the website of the Company at [www.hariompipes.com](http://www.hariompipes.com).

This is for your information and record.

Yours sincerely,  
**For Hariom Pipe Industries Limited**

**Rekha Singh**  
**Company Secretary and Compliance Officer**  
**M.No.: A33986**

Encl: a/a



Venkatasubramanian K  
bl. research bureau

The equity markets have been bullish and are making fresh highs in recent days. Valuation concerns seem too have been brushed aside by investors. Valuation multiples are, no doubt, elevated across segments. But there are still pockets of inexpensive or relatively reasonably-priced stocks available for the contrarian stock picker. By not going with the flow and considering out-of-favour picks, the outcomes may be rewarding over the long term despite short-term underperformance.

Kotak India EQ Contra has been a steady above-average performer over the years. The fund was rolled out in 2005 and has delivered a compounded annual return of 15.4 per cent (regular plan) since launch. The scheme's performance over the past decade has been robust and is among the quality performers across equity categories, despite occasional bouts of underperformance due to its contra style investing mandate.

Investors can consider Kotak India EQ Contra as a portfolio diversifier and take exposure via SIPs for a period of at least 7-10 years to reach long-term goals.

**PICKING UP PACE**

In the last 7-10 years, the fund has improved considerably on the returns and consistency fronts. Kotak India EQ Contra has delivered 3-14 percentage points more than its benchmark - Nifty 500 TRI - over one-, three-, five- and 10-year timeframes on a point-to-point basis. The scheme's five-year CAGR of 26.4 per cent compares favourably with the best among the broader equity fund categories.

On a rolling five-year basis over January 2013 to August 2024, Kotak India EQ Contra (direct plan) has delivered an average return of 15.8 per cent annually, compared with 13.5 per cent for the Nifty 500 TRI over the same period.

Again, on a five-year rolling returns basis over the same 11-plus years timeframe, the fund has beaten the benchmark all the time (100 per cent).

# Going against the grain

**FUND CALL.** Kotak India EQ Contra Fund has been a steady above-average performer over the years

**WHY INVEST**

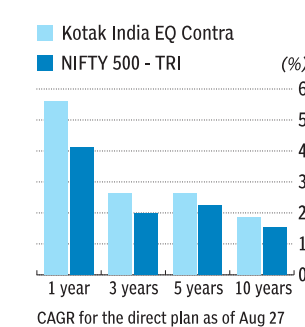
- A mix of value and growth strategies
- Large-cap tilt in portfolio construction helps amidst heated markets
- Outperforms benchmark consistently over the long term

The fund has given more than 15 per cent returns nearly 60 per cent of the time, and over 12 per cent returns for more than 81 per cent of the time.

If SIP returns (XIRR) are considered over the past 10 years, Kotak India EQ Contra has given a robust return of over 22 per cent. An SIP in the Nifty 500 TRI would have managed 18.2 per cent over the same timeframe.

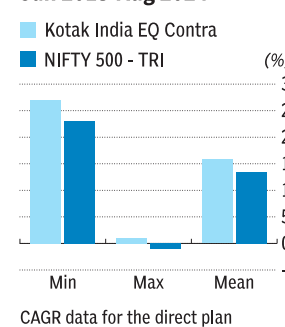
The fund has an upside capture ratio of 109.3 - based on data over the past three years (2021-2024) - indicating that its NAV rises much more than the benchmark Nifty 500 TRI during rallies. But more importantly, its downside capture ratio is only 80.9, suggesting that the fund's NAV falls much less than the benchmark during corrections. A score of 100 indicates

## Outperforming across timeframes



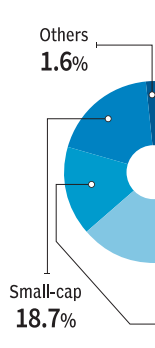
Source: ACE MF

## 5-year rolling returns over Jan 2013-Aug 2024



CAGR data for the direct plan

## Allocation (%)



that a fund performs in line with its benchmark.

**SECTOR HOLDINGS**

Kotak India EQ Contra holds a fairly steady position in as far as its portfolio holdings are concerned. Across market cycles, the fund has retained banks and IT companies among its top couple of holdings. The scheme has avoided going overweight on segments such as defence, PSUs or other such overheated sectors. As valuation comfort exists in pockets such as pharmaceuticals, the scheme has increased exposure to the segment in recent months. Power and petroleum products are

other sectors where the fund has relatively higher exposure. Overall, there is a mix of value and growth styles in the fund without taking too much to fancied parts of the market.

Kotak India EQ Contra takes a multi-cap approach to stock selection across market cycles. While large-cap stocks are the preferred bets (usually more than 60 per cent of the portfolio), the fund had taken solid mid-cap bets last year. But the scheme hiked exposure to small-cap stocks in the last one year and has benefited from the rally in the segment.

In the recent June portfolio, the fund has 63.8 per cent ex-

posure to large-caps, 15.8 per cent to mid-caps and 18.7 per cent to small-caps. The scheme remains invested across cycles with cash usually accounting for 1-3 per cent of the portfolio.

Kotak India EQ Contra takes a diffused exposure to individual stocks and sectors, with a well-diversified portfolio.

The fund is suitable for any investor with an above-average risk appetite, who can take short to medium timeframes of underperformance. Long-term investments, however, can be quite rewarding. Taking the SIP route for 7-10 years is ideal for directing the instalments towards defined money targets.

**MF ratings update**

Dear readers, **bl.portfolio Star Track Mutual Fund ratings** have been updated. Ratings for all funds are now based on data as on July 31, 2024. Check them out by turning to **pages 10 and 11**

## ETF movers

Top ETFs (Exchange Traded Funds) traded on NSE based on weekly change in price

ETF	NAV (₹)	Price (₹)	Weekly change in price (%)	Volume traded in the last week (in '000s)
ICICI Pru Nifty IT ETF	45.7	45.8	4.2	6,601
UTI Nifty IT ETF	432.0	433.1	4.2	9
Kotak Nifty IT ETF	83.3	45.6	4.1	584
ICICI Pru Nifty FS Ex-Bank ETF	27.1	27.1	4.1	1,485
SBI ETF IT	456.7	456.2	3.9	68
HDFC Nifty IT ETF	44.0	43.9	3.7	237
Axis Nifty IT ETF	453.9	453.5	3.7	26
<b>GOLD ETFs</b>				
Invesco India Gold ETF	6,374.2	6,363.1	1.6	1
HDFC Gold ETF	62.4	62.8	1.2	8,999
ABSL Gold ETF	64.1	64.3	1.1	137

Source: Bloomberg. Returns as on Aug 30, 2024

## Best NPS plans

Top pension funds in each category based on 5-year CAGR

Name of the fund	NAV (₹) as on Aug 30	1-year Returns (% CAGR)	3-year Returns (% CAGR)	5-year Returns (% CAGR)	Assets (₹ cr)
<b>TIER I: EQUITY PLANS</b>					
UTI Retirement Solutions	74.2	43.5	19.3	21.4	2,612
ICICI Prudential Pension Fund	74.3	39.8	18.8	21.3	16,231
Kotak Pension Fund	68.2	38.4	18.6	21.1	2,531
<b>TIER I: GOVERNMENT BOND PLANS</b>					
HDFC Pension Fund	26.4	10.5	6.9	7.4	28,435
ABSL Pension Scheme	17.7	10.3	7.0	7.4	722
LIC Pension Fund	28.5	10.2	7.0	7.3	5,806
<b>TIER I: CORPORATE DEBT PLANS</b>					
HDFC Pension Fund	26.7	8.6	6.4	7.8	17,118
ABSL Pension Scheme	18.0	8.6	6.2	7.5	392
SBI Pension Fund	40.5	8.4	6.1	7.4	9,141
<b>TIER I: ALTERNATIVE INVESTMENTS</b>					
SBI Pension Fund	19.5	13.0	7.3	9.3	88
HDFC Pension Fund	19.1	11.1	8.6	8.5	272
LIC Pension Fund	17.7	8.1	6.7	7.2	21

\*Source: NPS Trust. Returns as on Aug 30, 2024

# Transition assets smoothly

**BACK TO BASICS.** Adding a nominee to your portfolio makes claims smoother for a dear one

bl. research bureau

A SEBI Circular dated June 15, 2022, put up a deadline for existing investors in mutual funds (MF) to provide a choice of nomination on or before March 31, 2023. If not, their accounts will be frozen. But SEBI extended the deadline multiple times to September 2023 and December 2023. SEBI postponed the deadline again to June 30, 2024.

However, a SEBI Circular dated June 10 clarified that non-submission of 'choice of nomina-

tion' shall not result in freezing of MF folios. But why is SEBI insisting you provide your choice of nomination. Read on as we try to explain what's in it for you.

**NEW NORMS**

Asset management companies (AMCs) and Depository Participants (DPs) have been mandated to provide those investing fresh in MFs, effective October 1, 2022, with the choice of either providing nomination or opt out of nomination by signing a declaration form. However, it has been made optional for joint-account

holders to comply with this norm.

For existing investors who haven't complied, post the June 30, 2024, deadline, AMCs and DPs are required to follow up by sending e-mails or SMS on a fortnightly basis.

Investors can either fill a physical nomination form with their own signature or use e-Sign facility for online option.

**NOMINEE BASICS**

Nomination enables MF unit-holder(s) to propose a person, who can claim the units or the redemption proceeds in the event

of death of the unit-holder. In case of a joint MF account, each unit-holder's approval is required for nomination. A nominee acts as a custodian of the asset in the event of death of the investor. A maximum of three nominees can be appointed.

Each nominee can be assigned any percentage of the investment. Changes in nomination can be made at any point in time. Nomination can also be made in favour of the government, local authority, any person designated by virtue of his/her office or a trust.

In case of a conflict of owner-



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ship, the Will shall be considered the final deciding factor. Fund houses may transmit units to the nominee upon the investor's death, but if the nominee(s) and the legal heir(s) are different and

there's dispute on ownership, the matter has to be resolved in court.

**CLAIM PROCESS**

In case of a joint MF account, after the death of the first holder,

units shall be transferred to the other surviving holder(s). In case of death of the joint-account holders, units can either be transferred to the nominee(s) or to the legal heirs if nomination is not made. For a single MF account, the units shall be transferred to the nominee, or to the legal heir if there is no nominee. If nomination details are available, then one has to furnish letter from claimant requesting transmission, notarised death certificate copy, Aadhaar card, PAN card etc.

Where nomination has not been done, additional documents such as indemnity bond(s) and individual affidavit(s) by legal heir and notarised copy of probated Will have also to be submitted. The above procedures can vary if the transmission amount is more than ₹2 lakh.

# Relying on steady cash cows

Venkatasubramanian K  
bl. research bureau

For investors wanting relative safety in any market cycle, one of the key metrics to be considered is cashflows generated by companies held in their portfolios.

These cashflows usually translate to steady dividend payouts, which is a sign of a financially-strong company that is returning money to shareholders. Buybacks are also sometimes considered by cash-rich companies for rewarding investors. Usually, the companies paying higher dividends are relatively less volatile and deliver steady returns. As frontline indices continue their northward climb, conservative investors may be inclined towards considering dividend yield funds for their portfolio.

In this regard, Baroda BNP Paribas has come out with a new dividend yield fund and the scheme is open for subscription till September 5.

There are five dividend yield funds already with a track record of more than 10 years. So, should investors consider the new Baroda BNP Paribas Dividend Yield fund? Read on to take an informed call.

**NFO REVIEW.**

Baroda BNP Paribas Dividend Yield Fund is open for subscription till September 5

**REAPING DIVIDENDS**

Often, most dividend paying companies are those that have low or no debt - FMCG and IT firms, for example. In addition, we have power utilities, pharma companies, automotive players, MNCs and PSUs that have paid dividends regularly over the past several years.

With steady and sometimes rich cashflows, these companies are able to return cash to shareholders regularly. Therefore, their RoCE (return on capital employed) metric also improves considerably.

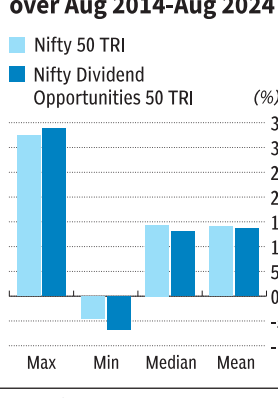
Data from the NFO presentation indicates that in the past five financial years, dividend paying companies have recorded much higher

return on equity than the other constituents of the Nifty 500. For example, in FY24, dividend paying companies recorded an RoE of 20.5 per cent, while the rest of the Nifty 500 firms delivered 13.4 per cent.

Cash-rich companies are also able to fund capex and growth from internal accruals instead of having to take on debt.

In recent years, buybacks have been on the rise as the full taxation on dividends in recipients' hands kicked in a few years back. In the recent budget, even buybacks are sought to be taxed from October 2024. So, the advantage of buybacks over dividends has somewhat dimmed.

## 5-year rolling returns over Aug 2014-Aug 2024



Source: ACE MF

Baroda BNP Paribas Dividend Yield fund will invest in stocks that pay dividends regularly or have periodic buybacks. The focus will be on companies that can deliver growth and are available at a reasonable price. It will follow a flexi-cap approach in portfolio management.

Avoiding dividend traps wherein stocks have high dividend yields, but experience price declines is another one of the fund's tasks.

**FOR INVESTORS**

Currently, there are nine dividend yield funds and five of them have a track record of over 10 years. Many schemes in the category have found it challenging to beat the Nifty

Dividend Opportunities 50 TRI on a point-to-point return basis, more so in the last one year.

Interestingly, when the Nifty 50 TRI and Nifty Dividend Opportunities 50 TRI are compared on a five-year rolling returns basis over the past 10-year period, the former has delivered a slightly better performance than the latter.

Templeton India Equity Income and ICICI Prudential Dividend Yield are best funds in the category with their consistent show. These funds must be the first preferred ones in the category. As a fund house, Baroda BNP Paribas is slowly establishing itself in a few categories.

In general, dividend yielding stocks are usually those with mature businesses. Therefore, investors should not expect growth-portfolio like returns. There can be periods of underperformance. Given the broader market rally over the past few years, the dividend yield theme, too, has benefitted substantially. Conservative investors can wait for the new dividend yield fund to develop a track record before considering exposure. Those with higher risk appetites, however, can consider small SIPs in the scheme for diversification.



